

Cost Comparison prepared for Sample Client

| Per Pay Period Costs | ADP | Heartland Ovation Payroll |
|--|--------------------------|---|
| Complete Tax Service: Federal & State Payroll Tax Payments | Included | Included |
| Online, Phone, or Fax Payroll Entry | Included | Included |
| Employee Self Service | Included | Included |
| Direct Deposit | Included | Included |
| Employee Adds | Included | Included |
| Garnishment Payment Service | Included | Included |
| New Hire Reporting | Included | Included |
| Benefit Accrual Tracking | Included | Included |
| My HR Support Center | Included | Included |
| HR Forms and Documents | Included | Included |
| Electronic Employee Files: Employee records, signed forms, and documents stored securely in our data warehouse | Not included | Included |
| Employee Info Center: Secure site for employees to access policies, employee handbooks, documents, and external websites | Not Included | Included |
| Business Partner Reporting Center | Not Included | Included |
| Total Per Pay Period Cost *Based on 46 Employees | \$251.20 | \$188.00 |
| Monthly Fees | | |
| Multi-State Fee for 11 states | \$77.00 | Included |
| Quarterly Fees | | |
| Federal 941 Filing | ? | Included |
| State Filings | ? | \$105.00 (First 3 states are free, \$15 for each additional state) |
| Annual Fees | | |
| Year End Filing Base Fee | \$40.00 | \$49.00 |
| W-2 Filing Fee | \$253.00 | \$172.50 |
| *Based on 46 Employees | @ \$5.50 per W-2/1099 | @ \$3.75 per W-2/1099 |
| Total Annual Payroll Costs | \$7,748.20 | \$5,529.50 |
| Total Annual SAVINGS w/ Heartland Ovation | | \$2,218.70 |