

## Cost Comparison prepared for Sample Client

Per Pay Period Costs	ADP	Heartland Ovation Payroll
Complete Tax Service: Federal & State Payroll Tax Payments	Included	Included
Online, Phone, or Fax Payroll Entry	Included	Included
Employee Self Service	Included	Included
Direct Deposit	Included	Included
Employee Adds	Included	Included
Garnishment Payment Service	Included	Included
New Hire Reporting	Included	Included
Benefit Accrual Tracking	Included	Included
My HR Support Center	Included	Included
HR Forms and Documents	Included	Included
Electronic Employee Files: Employee records, signed forms, and documents stored securely in our data warehouse	Not included	Included
Employee Info Center: Secure site for employees to access policies, employee handbooks, documents, and external websites	Not Included	Included
Business Partner Reporting Center	Not Included	Included
<b>Total Per Pay Period Cost</b> *Based on 46 Employees	\$251.20	\$188.00
Monthly Fees		
Multi-State Fee for 11 states	\$77.00	Included
Quarterly Fees		
Federal 941 Filing	?	Included
State Filings	?	<b>\$105.00</b> (First 3 states are free, \$15 for each additional state)
Annual Fees		
Year End Filing Base Fee	\$40.00	\$49.00
W-2 Filing Fee	\$253.00	\$172.50
*Based on 46 Employees	@ \$5.50 per W-2/1099	@ \$3.75 per W-2/1099
Total Annual Payroll Costs	\$7,748.20	\$5,529.50
Total Annual SAVINGS w/ Heartland Ovation		\$2,218.70